# IN INTERCULTURAL CONTEXTS, SOCIAL NORMS, BELIEFS, AND VALUES PLAY A SIGNIFICANT ROLE IN SHAPING INTERPRETATIONS AND INTERACTIONS

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**Abstract:** This passage highlights the critical role of social norms, beliefs, and values in intercultural communication. It emphasizes that these underlying cultural factors significantly influence how we behave and interpret each other across cultures. The potential for misunderstandings due to these differences is stressed, underlining the importance of intercultural awareness for successful interactions.

**Keywords:** Intercultural communication, social norms, beliefs, values, cultural factors, misunderstandings, cultural awareness

**Аннотация:** Этот отрывок подчеркивает важнейшую роль социальных норм, убеждений и ценностей в межкультурной коммуникации. В нем подчеркивается, что эти основополагающие культурные факторы существенно влияют на то, как мы ведем себя и интерпретируем друг друга в разных культурах. Подчеркивается потенциальная возможность недопонимания из-за этих различий, подчеркивается важность межкультурной осведомленности для успешного взаимодействия.

**Ключевые слова:** межкультурная коммуникация, социальные нормы, убеждения, ценности, культурные факторы, недопонимание, культурная осведомленность

Annotatsiya: Ushbu parcha madaniyatlararo muloqotda ijtimoiy me'yorlar, e'tiqodlar va qadriyatlarning muhim rolini ta'kidlaydi. Unda ta'kidlanishicha, ushbu asosiy madaniy omillar madaniyatlarda bir-birimizni qanday tutishimiz va talqin qilishimizga sezilarli ta'sir qiladi. Ushbu farqlar tufayli tushunmovchiliklar ehtimoli ta'kidlanib, muvaffaqiyatli o'zaro aloqalar uchun madaniyatlararo xabardorlikning muhimligini ta'kidlaydi.

**Kalit so'zlar:** madaniyatlararo muloqot, ijtimoiy me'yorlar, e'tiqodlar, qadriyatlar, madaniy omillar, tushunmovchiliklar, madaniy xabardorlik

Across cultures, how we behave and understand each other is largely influenced by unspoken rules (social norms), core principles (values), and what we hold to be true (beliefs). This is especially important in intercultural contexts, where these factors can cause misunderstandings if not considered.

In intercultural contexts, social norms, beliefs, and values play a significant role in shaping interpretations and interactions.

Here's how they can impact such situations:

1. Communication Styles: Different cultures have varying norms regarding communication styles, such as directness versus indirectness, use of gestures, and level of formality. Misinterpretations can occur when individuals from different cultures have divergent expectations regarding communication.

Directness vs. Indirectness: Some cultures value direct communication, where individuals express their thoughts and opinions explicitly. In contrast, other cultures may prefer indirect





communication, using subtle cues, hints, or context to convey messages. Misinterpretations can arise when individuals from direct cultures perceive indirect communication as vague or evasive, while those from indirect cultures may view direct communication as rude or confrontational.

Use of Gestures and Nonverbal Communication: Nonverbal cues such as gestures, facial expressions, and body language vary significantly across cultures. What may be considered a positive gesture in one culture could be offensive in another. For example, the "thumbs-up" gesture, commonly interpreted as a sign of approval in Western cultures, can be offensive in some Middle Eastern and Asian cultures. Awareness of these differences is essential to avoid unintentional misunderstandings or offense.

Level of Formality: Cultural norms regarding formality in communication also differ. Some cultures prioritize formal language and titles, particularly when addressing authority figures or strangers, while others may adopt a more informal approach, using first names and casual language even in professional settings. Failure to adhere to appropriate levels of formality can lead to perceptions of disrespect or inappropriate behavior.

Listening Styles: Cultural norms influence listening behaviors as well. In some cultures, active listening, such as maintaining eye contact and nodding, is expected as a sign of attentiveness and respect. In contrast, in cultures where listening is more passive, such behaviors may be interpreted as intrusive or aggressive. Understanding these differences can enhance communication effectiveness and foster better rapport between individuals from different cultural backgrounds.

Conflict Resolution Strategies: Cultural norms shape approaches to conflict resolution. Some cultures value direct confrontation and open discussion to resolve conflicts, while others may prefer to avoid confrontation and prioritize maintaining harmony within the group. These differences can lead to misunderstandings or frustration when individuals from conflicting cultures attempt to address issues collaboratively.

Politeness and Respect: Cultural norms dictate expressions of politeness and respect in communication. What may be considered polite behavior in one culture, such as maintaining eye contact or speaking assertively, could be perceived as disrespectful in another culture. Awareness of these cultural nuances is crucial for building trust and rapport in intercultural interactions.

Overall, recognizing and understanding the diverse communication styles across cultures is essential for effective intercultural communication. By embracing cultural diversity and adapting communication strategies accordingly, individuals can navigate intercultural interactions with empathy, respect, and mutual understanding.

2. Personal Space and Touch: Norms surrounding personal space and physical touch vary across cultures. Some cultures may value close physical proximity and frequent touching during interactions, while others may prefer more personal space and minimal physical contact. Failure to understand and respect these norms can lead to discomfort or offense.

Cultural Proximity Preferences: Different cultures have distinct preferences regarding the appropriate distance between individuals during interactions. Some cultures, such as those in Latin America or the Middle East, may value close proximity and physical contact as a sign of warmth and connection. In contrast, cultures like those in Northern Europe or East Asia often





prefer more significant personal space and minimal physical contact, particularly with strangers or acquaintances.

Greeting Customs: Greeting customs vary widely across cultures and can involve varying degrees of physical contact. For example, in many Western cultures, a handshake is a common form of greeting in professional settings, while hugs or cheek kisses may be reserved for close friends or family. In contrast, cultures such as those in Southern Europe or parts of Asia may have more elaborate greeting rituals involving multiple kisses on the cheek or embraces.

Boundaries and Comfort Levels: Cultural norms regarding personal space and touch reflect broader attitudes towards boundaries and comfort levels in social interactions. Understanding and respecting these norms are essential for avoiding discomfort or offense in intercultural contexts. For instance, invading someone's personal space or initiating physical contact without consent can be perceived as intrusive or disrespectful in cultures that prioritize individual autonomy and privacy.

Gender and Cultural Norms: Cultural norms surrounding personal space and touch can also intersect with gender expectations. In some cultures, there may be specific guidelines or taboos regarding physical contact between individuals of different genders. Awareness of these cultural nuances is crucial for navigating interactions respectfully and avoiding unintentional breaches of etiquette.

Adaptation and Sensitivity: In intercultural interactions, individuals should be sensitive to cultural differences in personal space and touch preferences and adapt their behavior accordingly. This may involve observing and mirroring the behavior of others, seeking clarification when unsure, and expressing boundaries or preferences respectfully. Cultivating empathy and cultural awareness fosters smoother communication and positive relationships across cultural boundaries.

Impact on Business and Social Interactions: Cultural norms regarding personal space and touch can significantly influence business negotiations, networking events, and social gatherings. Misunderstandings or discomfort related to personal space and touch can hinder collaboration and rapport-building efforts. Therefore, individuals engaging in intercultural interactions should be mindful of these cultural nuances and strive to create inclusive and respectful environments.

Overall, recognizing and respecting cultural differences in personal space and touch is essential for fostering successful intercultural communication and building meaningful relationships across diverse cultural contexts. By approaching interactions with sensitivity, empathy, and open-mindedness, individuals can navigate cultural differences effectively and cultivate mutual understanding and respect.

3. Hierarchy and Authority: Cultural beliefs about hierarchy and authority influence interactions within groups. In some cultures, hierarchical structures are highly respected, and deference to authority figures is expected. In contrast, other cultures may prioritize egalitarianism and encourage more participatory decision-making processes.

Perceptions of Authority: Cultural attitudes towards authority figures vary significantly across cultures. In some cultures, such as those with strong hierarchical structures, individuals may show deference and respect towards authority figures, including leaders, elders, or those in



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positions of power. Conversely, in cultures with more egalitarian values, authority may be questioned or challenged, and individuals may feel comfortable expressing dissent or offering alternative perspectives.

Communication Dynamics: Cultural norms regarding hierarchy influence communication dynamics within groups. In hierarchical cultures, there may be an expectation of formal language and deferential behavior when interacting with authority figures. In contrast, in cultures with flatter power structures, communication may be more informal and collaborative, with less emphasis on titles or status distinctions.

Decision-Making Processes: Cultural attitudes towards hierarchy also shape decision-making processes within organizations and social groups. In hierarchical cultures, decisions may be centralized, with authority figures or senior leaders making key decisions. In contrast, in cultures that value participatory decision-making, decisions may be made through consensus-building processes involving input from multiple stakeholders.

Respect for Elders and Traditions: Many cultures place a strong emphasis on respecting elders and traditional forms of authority. In such cultures, older individuals are often revered for their wisdom and experience, and their opinions carry significant weight in decision-making processes. Understanding and respecting these cultural norms are crucial for building trust and rapport in intergenerational interactions.

Challenges in Cross-Cultural Collaboration: Differences in attitudes towards hierarchy and authority can present challenges in cross-cultural collaboration. Individuals from hierarchical cultures may perceive those from more egalitarian cultures as disrespectful or insubordinate, while individuals from egalitarian cultures may view hierarchical structures as rigid or stifling. Bridging these cultural differences requires open communication, mutual respect, and a willingness to adapt to different cultural norms and values.

Leadership Styles: Cultural attitudes towards hierarchy influence leadership styles and expectations. In hierarchical cultures, leaders may be expected to demonstrate authority and decisiveness, while in more egalitarian cultures, leaders may prioritize inclusivity and consensus-building. Effective cross-cultural leadership involves understanding and navigating these cultural differences to inspire and motivate diverse teams.

Cultural Context: It's essential to consider the broader cultural context when interpreting attitudes towards hierarchy and authority. Cultural norms are not static and can evolve over time due to factors such as globalization, social change, and generational shifts. Additionally, individuals within a culture may hold diverse perspectives on hierarchy and authority based on factors such as age, education, or professional background.

Overall, cultural norms surrounding hierarchy and authority play a significant role in shaping intercultural interactions and relationships. By recognizing and respecting these cultural differences, individuals can foster more effective communication, collaboration, and mutual understanding across diverse cultural contexts.

4. Time Orientation: Different cultures have distinct attitudes towards time. Some cultures place a high value on punctuality and adherence to schedules, while others prioritize





flexibility and a more relaxed approach to time. These differences can affect perceptions of promptness, deadlines, and planning in intercultural contexts.

Monochronic vs. Polychronic Cultures: Cultures can be classified as either monochronic or polychronic based on their approach to time. Monochronic cultures, such as those in North America and Northern Europe, tend to view time as linear, finite, and segmented into discrete units. They prioritize punctuality, adhere to schedules, and value efficiency in time management. In contrast, polychronic cultures, prevalent in parts of Latin America, Africa, and Asia, perceive time as fluid, flexible, and less rigidly structured. They may prioritize relationships and context over strict adherence to schedules and may engage in multiple activities simultaneously.

Perceptions of Punctuality: Cultural norms regarding punctuality vary significantly. In monochronic cultures, being on time for appointments, meetings, and deadlines is highly valued and demonstrates respect for others' time. Lateness may be viewed as disrespectful or unprofessional. In contrast, in polychronic cultures, flexibility and adaptability are prioritized, and punctuality may be less strict, with delays often tolerated and attributed to unforeseen circumstances or interpersonal interactions.

Long-term vs. Short-term Orientation: Cultural dimensions such as Hofstede's long-term orientation versus short-term orientation also influence attitudes towards time. Cultures with a long-term orientation, such as those in East Asia, prioritize perseverance, thrift, and planning for the future. They may be more willing to invest time and effort in long-term goals and relationships. In contrast, cultures with a short-term orientation, such as some Western cultures, may prioritize immediate gratification, adaptability, and quick results.

Scheduling and Planning: Cultural norms regarding scheduling and planning differ across cultures. In monochronic cultures, planning and organizing activities in advance are common practices to ensure efficiency and productivity. In polychronic cultures, spontaneity and flexibility are valued, and plans may be subject to change based on social interactions or unforeseen events. Misunderstandings can arise when individuals from different time orientations collaborate, as expectations regarding scheduling and adherence to deadlines may differ.

Work-Life Balance: Attitudes towards work-life balance vary across cultures and can reflect underlying time orientations. In cultures with a strong monochronic orientation, there may be a tendency to prioritize work commitments over personal time and leisure activities. In contrast, cultures with a more polychronic orientation may place greater emphasis on maintaining harmony between work and personal life, with leisure time seen as essential for socializing and building relationships.

Communication of Time Expectations: Clear communication of time expectations is crucial in intercultural interactions to avoid misunderstandings. Individuals from monochronic cultures may benefit from providing specific timeframes and deadlines, while those from polychronic cultures may appreciate flexibility and understanding regarding time commitments. Building awareness and respect for different time orientations can foster more effective communication and collaboration across cultural boundaries.

Understanding and navigating cultural differences in time orientation is essential for building successful relationships and partnerships in diverse cultural contexts. By recognizing and





respecting these differences, individuals can foster mutual understanding, respect, and cooperation in intercultural interactions.

5. Individualism vs. Collectivism: Cultural values regarding individualism versus collectivism shape social norms and behaviors. In individualistic cultures, independence and personal achievement are emphasized, while in collectivistic cultures, harmony within the group and loyalty to one's community are prioritized. These differences can influence decision-making processes and conflict resolution strategies.

Sense of Self: In individualistic cultures, such as those found in Western societies like the United States and Western Europe, individuals tend to prioritize personal goals, autonomy, and self-expression. They often define themselves in terms of their individual achievements, abilities, and aspirations. In contrast, in collectivistic cultures, such as many Asian, African, and Latin American societies, individuals place greater emphasis on group harmony, interdependence, and collective well-being. They may define themselves in relation to their family, community, or social group.

Social Relationships: Cultural orientations towards individualism and collectivism shape social relationships and interpersonal interactions. In individualistic cultures, relationships tend to be more fluid and based on personal choice, with individuals forming connections based on shared interests and values. In collectivistic cultures, relationships are often more stable and based on familial or communal ties, with obligations and responsibilities towards the group prioritized over individual desires.

Decision-Making Processes: Cultural values regarding individualism and collectivism influence decision-making processes within groups. In individualistic cultures, decision-making may be more decentralized, with individuals encouraged to express their opinions and preferences freely. In collectivistic cultures, decisions are often made collaboratively, with consensus-building and consideration of group harmony playing a significant role. Conflict resolution may prioritize maintaining group cohesion over individual concerns.

Attitudes Towards Competition and Cooperation: Individualistic cultures tend to emphasize competition and achievement, with success measured in terms of individual performance and accomplishment. In contrast, collectivistic cultures value cooperation and collaboration, with success seen as a collective effort that benefits the group as a whole. These differences can impact approaches to teamwork, negotiation, and problem-solving in intercultural contexts.

Expression of Emotions: Cultural norms regarding the expression of emotions also reflect individualistic and collectivistic orientations. In individualistic cultures, individuals may feel more comfortable expressing their emotions openly and directly, even in public settings. In collectivistic cultures, emotions may be more restrained, and individuals may prioritize maintaining emotional harmony and avoiding conflict within the group.

Attitudes Towards Diversity and Inclusion: Individualistic cultures often value diversity, tolerance, and inclusivity, with respect for individual rights and freedoms. In contrast, collectivistic cultures may prioritize group cohesion and conformity, which can lead to challenges in embracing diversity and accommodating individuals with differing backgrounds or viewpoints.





Understanding and navigating these cultural differences are essential for promoting inclusivity and fostering positive intercultural relationships.

By recognizing and respecting cultural differences in individualism and collectivism, individuals can navigate intercultural interactions with empathy, flexibility, and mutual understanding. Building awareness of these cultural dimensions facilitates effective communication, collaboration, and cooperation across diverse cultural contexts.

6. Gender Roles: Cultural norms regarding gender roles impact interactions between individuals of different genders. Expectations regarding appropriate behavior, roles in society, and communication styles may vary significantly across cultures, leading to misunderstandings or conflicts in intercultural settings.

Gender roles refer to societal expectations regarding the behaviors, roles, and responsibilities associated with individuals based on their gender. Here's how they impact intercultural interactions:

Division of Labor: Cultural norms regarding gender roles often dictate the division of labor within families and communities. In many traditional societies, gender roles are deeply ingrained, with men typically assigned roles related to breadwinning, decision-making, and leadership, while women are responsible for caregiving, domestic tasks, and nurturing roles. These gendered divisions of labor can impact social interactions, employment opportunities, and access to resources.

Communication Styles: Gender roles influence communication styles and patterns. In some cultures, men may be socialized to be assertive, direct, and competitive in their communication, while women may be encouraged to be nurturing, empathetic, and accommodating. These differences in communication styles can impact interpersonal dynamics and collaboration in intercultural interactions.

Leadership and Authority: Cultural attitudes towards gender roles affect perceptions of leadership and authority. In many societies, men are traditionally viewed as natural leaders and decision-makers, while women may face barriers to accessing positions of power and authority. Gender biases and stereotypes can influence perceptions of competence and effectiveness in intercultural contexts, impacting opportunities for collaboration and partnership.

Family Dynamics: Gender roles play a significant role in shaping family dynamics and relationships. In patriarchal societies, men may hold primary authority and decision-making power within the family, while women are expected to prioritize caregiving and domestic responsibilities. These dynamics can influence intergenerational relationships, parental roles, and expectations regarding marriage and family life.

Education and Employment: Cultural norms regarding gender roles can impact access to education and employment opportunities. In societies where traditional gender roles are strongly enforced, women may face barriers to accessing education and pursuing careers outside the home. Gender disparities in education and employment can contribute to inequalities in economic empowerment and social mobility, affecting intercultural interactions and relationships.

Gender Identity and Expression: Cultural attitudes towards gender roles intersect with broader discussions of gender identity and expression. In many cultures, there are traditional





expectations regarding gender norms and expressions, which may limit individuals' freedom to express their gender identity authentically. Understanding and respecting diverse gender identities and expressions are essential for promoting inclusivity and equity in intercultural interactions.

Changing Norms and Values: Gender roles are not static and can evolve over time due to social, cultural, and economic changes. Increasingly, there are efforts to challenge traditional gender norms and promote gender equality and empowerment globally. However, resistance to change and deeply ingrained cultural attitudes may persist, impacting intercultural interactions and collaboration.

By recognizing and challenging gender stereotypes and biases, individuals can foster more inclusive and equitable intercultural interactions. Promoting gender equality and empowerment benefits not only individuals but also societies as a whole, leading to more diverse, innovative, and resilient communities.

7. Religious Beliefs and Practices: Religious beliefs and practices can deeply influence cultural norms and values, affecting various aspects of daily life, including social interactions, dietary habits, and rituals. Awareness of religious customs and sensitivities is crucial for respectful communication and cooperation in intercultural contexts.

Religious beliefs and practices have a profound impact on intercultural interactions, influencing values, behaviors, and social norms. Here's how they shape such interactions:

Cultural Identity: Religious beliefs often serve as a central component of cultural identity, shaping individuals' values, worldviews, and sense of belonging. Intercultural interactions can be influenced by the religious backgrounds of the individuals involved, as beliefs and practices may inform attitudes towards morality, ethics, and social norms.

Values and Ethics: Religious beliefs play a significant role in shaping individuals' values and ethical principles. Different religions have distinct teachings and moral codes that guide behavior and decision-making. Intercultural interactions may involve navigating differences in ethical perspectives, such as attitudes towards honesty, integrity, and social justice, which can impact collaboration and relationship-building.

Ceremonies and Rituals: Religious practices often include ceremonies, rituals, and traditions that are central to cultural identity and community cohesion. Intercultural interactions may involve participating in or observing religious ceremonies and rituals, which can enhance cross-cultural understanding and appreciation of diverse cultural practices. However, misunderstandings or conflicts may arise if individuals are unfamiliar with or insensitive to religious customs and sensitivities.

Dietary Practices: Many religious traditions include dietary restrictions or guidelines based on religious beliefs and principles. Intercultural interactions may involve sharing meals or food-related activities, requiring awareness and respect for dietary practices observed by individuals of different religious backgrounds. Sensitivity to dietary restrictions, such as avoiding certain foods or ingredients, is essential for promoting inclusivity and hospitality in intercultural settings.

Interfaith Dialogue: Intercultural interactions provide opportunities for interfaith dialogue and collaboration, fostering mutual understanding, respect, and cooperation among individuals of





different religious backgrounds. Interfaith dialogue involves exploring shared values, common goals, and areas of cooperation while respecting religious diversity and promoting peaceful coexistence.

Cultural Sensitivity: Religious beliefs and practices are deeply personal and often hold significant cultural and emotional significance for individuals. Cultural sensitivity is essential in intercultural interactions to avoid unintentional offense or disrespect towards religious beliefs and practices. Respect for religious diversity, willingness to learn about different religious traditions, and open-mindedness towards diverse perspectives promote positive and meaningful intercultural relationships.

Conflict and Reconciliation: Religion can be a source of both unity and division in intercultural interactions. Religious differences may contribute to conflicts or tensions, particularly in regions with religious diversity or historical religious conflicts. However, interfaith dialogue and efforts towards reconciliation can facilitate peacebuilding and conflict resolution, promoting understanding and cooperation among individuals of different religious backgrounds.

By recognizing the influence of religious beliefs and practices on intercultural interactions and fostering respect, empathy, and dialogue, individuals can build bridges across religious divides and contribute to a more inclusive and harmonious global community.

8. Ethical Standards: Cultural perspectives on ethics and morality can differ, influencing interpretations of right and wrong behavior. What is considered acceptable or ethical in one culture may be perceived differently in another, leading to ethical dilemmas or misunderstandings in intercultural interactions.

Ethical standards serve as guiding principles that dictate moral conduct and behavior within societies. Here's how they impact intercultural interactions:

Cultural Relativism: Different cultures have diverse ethical standards shaped by their respective beliefs, values, and traditions. Intercultural interactions require an understanding and appreciation of cultural relativism, recognizing that what may be considered ethical behavior in one culture may differ from another. Cultural relativism encourages individuals to approach intercultural interactions with humility, openness, and respect for diverse ethical perspectives.

Cross-Cultural Ethics: Intercultural interactions often involve navigating differences in ethical standards and norms. Individuals from different cultural backgrounds may have contrasting views on issues such as honesty, integrity, justice, and human rights. Misunderstandings or conflicts may arise when ethical standards clash, highlighting the importance of cross-cultural communication, empathy, and negotiation in addressing ethical dilemmas.

Ethical Decision-Making: Ethical decision-making in intercultural contexts requires careful consideration of cultural norms, values, and consequences. Individuals may encounter situations where their ethical principles conflict with those of the culture they are interacting with. Negotiating ethical dilemmas in intercultural settings involves balancing universal ethical principles with cultural sensitivity and context-specific considerations.

Respect for Human Dignity: Ethical standards often emphasize the importance of respecting human dignity, rights, and autonomy. Intercultural interactions necessitate a



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commitment to upholding these principles, regardless of cultural differences. Respecting human dignity involves recognizing and valuing the inherent worth and equality of all individuals, irrespective of their cultural background, and advocating for social justice and equality in intercultural contexts.

Cultural Competence: Developing cultural competence is essential for navigating ethical challenges in intercultural interactions. Cultural competence involves understanding and appreciating cultural differences, recognizing one's own cultural biases and assumptions, and effectively communicating and collaborating across cultural boundaries. By cultivating cultural competence, individuals can navigate ethical complexities and promote ethical conduct in diverse cultural contexts.

Ethical Leadership: Ethical leadership is crucial in facilitating ethical behavior and decision-making in intercultural settings. Ethical leaders demonstrate integrity, transparency, and accountability in their actions, promoting ethical standards and fostering a culture of trust and respect. Ethical leaders also advocate for inclusivity, diversity, and social responsibility, addressing ethical dilemmas and promoting ethical conduct in intercultural interactions.

Conflict Resolution and Reconciliation: Ethical standards guide conflict resolution and reconciliation efforts in intercultural interactions. Resolving conflicts in ethically sensitive ways involves acknowledging diverse perspectives, addressing underlying power imbalances, and promoting dialogue and mutual understanding. Ethical reconciliation requires accountability for past injustices, restitution for harms caused, and efforts towards healing and reconciliation across cultural divides.

By upholding ethical standards and promoting ethical conduct in intercultural interactions, individuals contribute to building trust, fostering mutual respect, and promoting positive and meaningful relationships across diverse cultural contexts. Ethical intercultural interactions are essential for promoting social justice, equality, and human dignity in an increasingly interconnected and diverse world.

Navigating these differences requires cultural sensitivity, empathy, and a willingness to learn and adapt to unfamiliar cultural norms and values. Effective intercultural communication involves recognizing and respecting these differences while fostering mutual understanding and collaboration.

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